

Message Text

CONFIDENTIAL

PAGE 01 KINSHA 02672 311708Z

43

ACTION AF-06

INFO OCT-01 EUR-12 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-03 INR-07 NSAE-00 TRSE-00 XMB-02 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 PA-01 PRS-01 USIA-06

SS-15 NSC-05 /083 W

----- 046633

R 311400Z MAR 75

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 1921

INFO AMEMBASSY BRUSSELS

C O N F I D E N T I A L KINSHASA 2672

STATE PASS COMMERCE, EXIM, OPIC

E.O. 11652: GDS

TAGS: EINV, CG

SUBJECT: ALUSUISSE COMPETITION FOR REYNOLDS

1. ACCORDING

TO BUSINESSMAN HERE WITH SUBSTANTIAL
AMERICAN BUSINESS TIES, SWISS GROUP ALUSUISSE HAS JUST
SUBMITTED PROPOSAL TO BISENGIMANA FOR ALUMINUM PLANT
IN VICINITY OF INGA. STUDY APPARENTLY HAS BEEN UNDERWAY
FOR SOME TIME, BUT JUST NOW FORMALIZED. INITIAL AMOUNT
INVOLVED \$100 MILLION, WITH POSSIBILITY FOR SIGNIFICANT
EXPANSION. PLAN IS TO IMPORT ALUMINA FROM OTHER SOURCES,
AT LEAST IN CURRENTLY PROPOSED PHASE. ALUSUISSE
REPRESENTATIVE PURSUING DEAL HERE IS A MR. CATALIN
(PHONETIC).

2. BUSINESSMAN WHO REPORTED THIS HAS OTHER DEALINGS
WITH ALUSUISSE. HE SAYS ABOVE WAS TOLD HIM BY CATALIN
OVER BUSINESS LUNCH OCCASIONED BY THEIR OTHER DEALINGS.
HINTON

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Message Attributes

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Concepts: BUSINESSMEN, PROPOSALS (BID)
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Decaption Note:
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Disposition Authority: ElyME
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Disposition History: n/a
Disposition Reason:
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